

Department of Management Studies

Master of Business Administration (MBA)

Course No.	Course Title	Subject Area	Credit	L	T	P	Exam Dur. (Hrs)		Relative Weightage (%)				
							T	P	CWS	PRS	MTE	ETE	PRE
1st Year				1st Term									
BMN501	Principles and Practices of Management	PCC	1.5	3	0	0	2	-	50	--	---	50	--
BMN502	Micro Economics	PCC	1.5	3	0	0	2	-	50	--	---	50	--
BMN503	Operations Research	PCC	2	3	1	0	3	-	50	--	---	50	--
BMN504	Organizational Communication	PCC	2	3	0	2	2	-	50	20	---	30	--
BMN505	Financial Accounting I	PCC	1.5	3	0	0	2	-	50	--	---	50	--
BMN506	Business Environment	PCC	2	4	0	0	3	-	50	--	---	50	--
BMN507	Innovation and Entrepreneurship	PCC	1.5	3	0	0	2		50	--	---	50	--
BMN508	Marketing Management I	PCC	2	4	0	0	3	-	50	--	---	50	--
BMN509	Business Ethics	PCC	1	2	0	0	2	-	50	--	---	50	--
	Sub Total		15	28	1	2							
				2nd Term									
BMN510	Macro Economics	PCC	1.5	3	0	0	2	-	50	--	---	50	--
BMN511	Marketing Management 2	PCC	2	4	0	0	3	-	50	--	---	50	--
BMN512	Managerial Communication	PCC	2	3	0	2	2	-	50	20	---	30	--
BMN513	Organization Behaviour	PCC	1.5	3	0	0	2	-	50	--	---	50	--
BMN514	Data Analysis for Managers	PCC	2	3	0	2	2	-	50	20	---	30	--
BMN515	Management Accounting	PCC	2	4	0	0	3	-	50	--	---	50	--

BMN518	Production and Operations Management 1	PCC	1.5	3	0	0	2	-	50	--	---	50	--
BMN516	Financial Accounting-2	PCC	1.5	3	0	0	2	-	50	--	---	50	--
BMN517	IT and Organization	PCC	1.5	3	0	0	2	-	50	--	---	50	--
Sub Total			15.5	29	0	4							
3rd Term													
BMN519	Production and Operations Management- 2	PCC	2	4	0	0	3	-	50	--	---	50	--
BMN520	Human Resource Management	PCC	2	4	0	0	3	-	50	--	---	50	--
BMN521	Financial Management - 1	PCC	1.5	3	0	0	2	-	50	--	---	50	--
BMN522	Strategic Management 1	PCC	2	4	0	0	3	-	50	--	---	50	--
BMN523	Advanced Statistics	PCC	2	3	1	0	3	-	50	--	---	50	--
BMN524	Consumer Behaviour Analysis	PCC	1	2	0	0	2	-	50	--	---	50	--
BMN525	Digital Transformation and Business	PCC	1.5	3	0	0	2	-	50	--	---	50	--
BMN526	Project Management	PCC	1.5	3	0	0	2	-	50	--	---	50	--
BMN527	International Business	PCC	1.5	3	0	0	2	-	50	--	---	50	--
Sub Total			15	29	1	0							
4th Term													
BMN528	Data Science and Big Data Analytics	PCC	1.5	3	0	0	2	-	50	--	---	50	--
BMN529	Product Management	PCC	1	2	0	0	2	-	50	--	---	50	--
BMN530	Marketing Research	PCC	2	3	1	0	3	-	50	--	---	50	--
BMN531	Legal Aspects of Business	PCC	2	4	0	0	3	-	50	--	---	50	--
BMN532	Financial Management – 2	PCC	1.5	3	0	0	2	-	50	--	---	50	--
BMN533	Strategy and Business Policy	PCC	2	4	0	0	3	-	50	--	---	50	--
BMN534	Supply Chain Management	PCC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective I	PEC	1.5	3	0	0	2	-	50	--	---	50	--

	Elective II	PEC	1.5	3	0	0	2	-	50	--	---	50	--
Sub Total			14.5	28	1	0							
2nd Yr	5th Term												
BMN601	Business Simulation from Capstone	PCC	0	--	-	-	--	-	--	--	--	--	--
BMN602	Summer Training	PCC	2	--	-	-	--	-	---	--	---	---	100
	Elective III	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective IV	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective V	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective VI	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective VII	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective VIII	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective IX	PEC	1.5	3	0	0	2	-	50	--	---	50	--
Sub Total			12.5	21	0	0							
	6th Term												
	Elective X	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective XI	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective XII	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective XIII	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective XIV	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective XV	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective XVI	PEC	1.5	3	0	0	2	-	50	--	---	50	--
Sub Total			10.5	21	0	0							
	7th Term												
	Elective XVI	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective XVII	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective XVIII	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective XIX	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective XX	PEC	1.5	3	0	0	2	-	50	--	---	50	--
	Elective XXI	PEC	1.5	3	0	0	2	-	50	--	---	50	--
BMN610	Major Project	RP	--	--	-	-	--	-	---	---	---	---	---

	Sub Total		9	18	0	0							
	8th Term												
BMN610	Major Project	RP	7	--	-	-	--	-	---	---	---	---	---
Sub Total			7										
TOTAL			99										

Important Points :

- (1) Summer Training will be evaluated area wise. Students need to submit a report and presentation will be made by them.
- (2) Students will start working for their final year project during 7th term. They can spend some time in industry for project completion in 8th term. Project evaluation will also be done after making presentation in front of a duly constituted committee.
- (3) To complete specialization in one area, a student has to earn minimum 10.5 credits in that area.

Open Electives

S.No.	Subject Code	Subject Name	Subject area	Credit	L	T	P	Exam Dur. (Hrs)		Relative Weightage (%)				
								T	P	CWS	PRS	MTE	ETE	PRE
1	BMN611	Knowledge Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
2	BMN612	Entrepreneurship Development	PEC	1.5	3	0	0	2	--	50	--	---	50	--
3	BMN613	Industrial Waste Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
4	BMN614	Management of Large Systems	PEC	1.5	3	0	0	2	--	50	--	---	50	--
5	BMN615	Environment Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
6	BMN616	Advanced Optimization Techniques for Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--

7	BMN617	Basics of Management of Information	PEC	1.5	3	0	0	2	--	50	--	---	50	--
8	BMN618	Soft Computing Techniques for Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
9	BMN619	Technology Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--

Specialization Electives

(1) Human Resource Management

S.No.	Subject Code	Subject Name	Subject Area	Credit	L	T	P	Exam Dur. (Hrs)		Relative Weightage (%)				
								T	P	CWS	PRS	MTE	ETE	PRE
1	BMN631	Human Resource Planning and Development	PEC	1.5	3	0	0	2	--	50	--	---	50	--
2	BMN632	Organisational Development	PEC	1.5	3	0	0	2	--	50	--	---	50	--
3	BMN633	Labour Legislation and Industrial Relations	PEC	1.5	3	0	0	2	--	50	--	---	50	--
4	BMN634	Career Planning and Performance	PEC	1.5	3	0	0	2	--	50	--	---	50	--
5	BMN635	Management of Training and Talent Development	PEC	1.5	3	0	0	2	--	50	--	---	50	--
6	BMN636	Compensation Management and Reward System	PEC	1.5	3	0	0	2	--	50	--	---	50	--
7	BMN637	Management of Change	PEC	1.5	3	0	0	2	--	50	--	---	50	--
8	BMN638	Managing Innovation and Creativity	PEC	1.5	3	0	0	2	--	50	--	---	50	--

9	BMN639	Management of Self and Interpersonal Dynamics	PEC	1.5	3	0	0	2	--	50	--	---	50	--
10	BMN640	Strategic Human resource Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
11	BMN641	H R Analytics		1.5	3	0	0	2	--	50	--	---	50	--

(2) Operations

S.No.	Subject Code	Subject Name	Subject Area	Credit	L	T	P	Exam Dur. (Hrs)		Relative Weightage (%)				
								T	P	CWS	PRS	MTE	ETE	PRE
1	BMN651	Manufacturing Strategy	PEC	1.5	3	0	0	2	--	50	--	---	50	--
2	BMN652	Service Operations Management		1.5	3	0	0	2	--	50	--	---	50	--
3	BMN653	Supply Chain Analytics		1.5	3	0	0	2	--	50	--	---	50	--
4	BMN654	Computer Integrated Manufacturing	PEC	1.5	3	0	0	2	--	50	--	---	50	--
5	BMN655	Operations Planning and Control Systems	PEC	1.5	3	0	0	2	--	50	--	---	50	--
6	BMN656	Total Productive Maintenance	PEC	1.5	3	0	0	2	--	50	--	---	50	--
7	BMN657	Productivity Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
8	BMN658	Quality Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--

(3) Information Technology

S.No.	Subject Code	Subject Name	Subject Area	Credit	L	T	P	Exam Dur. (Hrs)	Relative Weightage (%)
-------	--------------	--------------	--------------	--------	---	---	---	-----------------	------------------------

								T	P	CWS	PRS	MTE	ETE	PRE
1	BMN661	Management of Information Technology	PEC	1.5	3	0	0	2	--	50	--	---	50	--
2	BMN662	Enterprise Business Applications	PEC	1.5	3	0	0	2	--	50	--	---	50	--
3	BMN663	Information Technology Project Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
4	BMN664	Software Engineering and Management of Software Development	PEC	1.5	3	0	0	2	--	50	--	---	50	--
5	BMN665	Design of On-Line Systems	PEC	1.5	3	0	0	2	--	50	--	---	50	--
6	BMN666	Decision Support and Experts Systems	PEC	1.5	3	0	0	2	--	50	--	---	50	--
7	BMN667	Business Process Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
8	BMN668	Electronic Commerce and Electronic Governance	PEC	1.5	3	0	0	2	--	50	--	---	50	--

(4) Marketing

S.No.	Subject Code	Subject Name	Subject Area	Credit	L	T	P	Exam Dur. (Hrs)		Relative Weightage (%)				
								T	P	CWS	PRS	MTE	ETE	PRE
1	BMN671	Internet Marketing	PEC	1.5	3	0	0	2	--	50	--	---	50	--
2	BMN672	Brand Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
3	BMN673	Integrated Marketing Communications	PEC	1.5	3	0	0	2	--	50	--	---	50	--

4	BMN674	Sales and Distribution Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
5	BMN675	International Marketing	PEC	1.5	3	0	0	2	--	50	--	---	50	--
6	BMN676	Industrial Marketing	PEC	1.5	3	0	0	2	--	50	--	---	50	--
7	BMN677	Services Marketing	PEC	1.5	3	0	0	2	--	50	--	---	50	--

(5) Financial

S.No.	Subject Code	Subject Name	Subject Area	Credit	L	T	P	Exam Dur. (Hrs)		Relative Weightage (%)				
								T	P	CWS	PRS	MTE	ETE	PRE
1	BMN681	Quantitative Analysis for Financial Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
2	BMN682	Working Capital Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
3	BMN683	Security Analysis and Portfolio Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
4	BMN684	Indian Financial System	PEC	1.5	3	0	0	2	--	50	--	---	50	--
5	BMN685	International Financial Management	PEC	1.5	3	0	0	2	--	50	--	---	50	--
6	BMN686	Financial Management Control Systems	PEC	1.5	3	0	0	2	--	50	--	---	50	--
7	BMN687	Taxation and Tax Planning	PEC	1.5	3	0	0	2	--	50	--	---	50	--
8	BMN688	Merchant Banking and Financial Services	PEC	1.5	3	0	0	2	--	50	--	---	50	--

9	BMN689	Financial Statement Analysis and Reporting	PEC	1.5	3	0	0	2	--	50	--	---	50	--
10	BMN690	Banking and Bank Finance	PEC	1.5	3	0	0	2	--	50	--	---	50	--